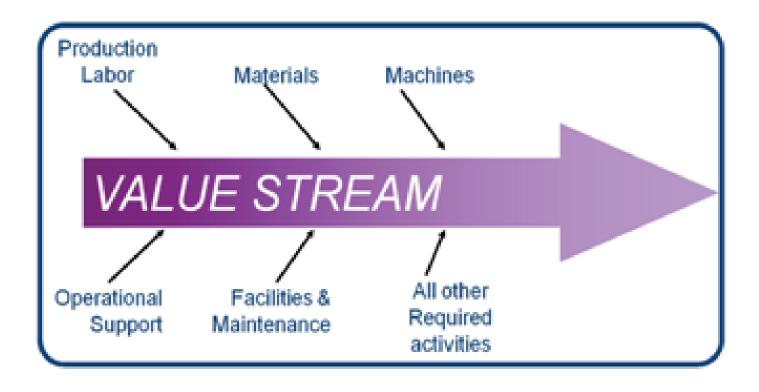
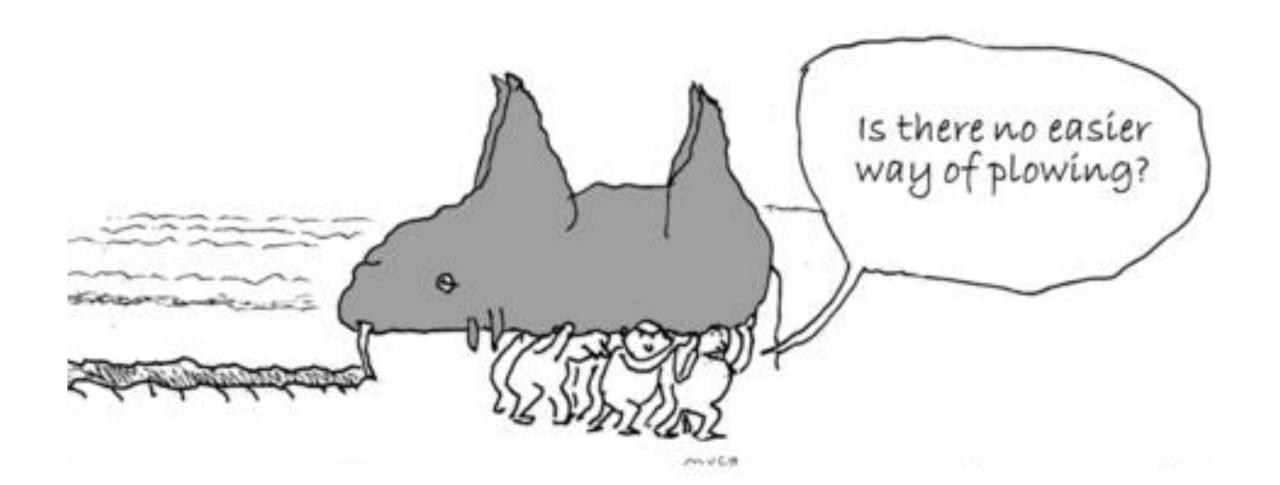
#### Value Stream Management

Steve Brenneman, CEO/Founder of ATC Trailers

Value Stream: The entire process for creating customer value

#### What is a value stream?





# Separated into 3 lines based on work content and complexity

Line 1 (Raven)

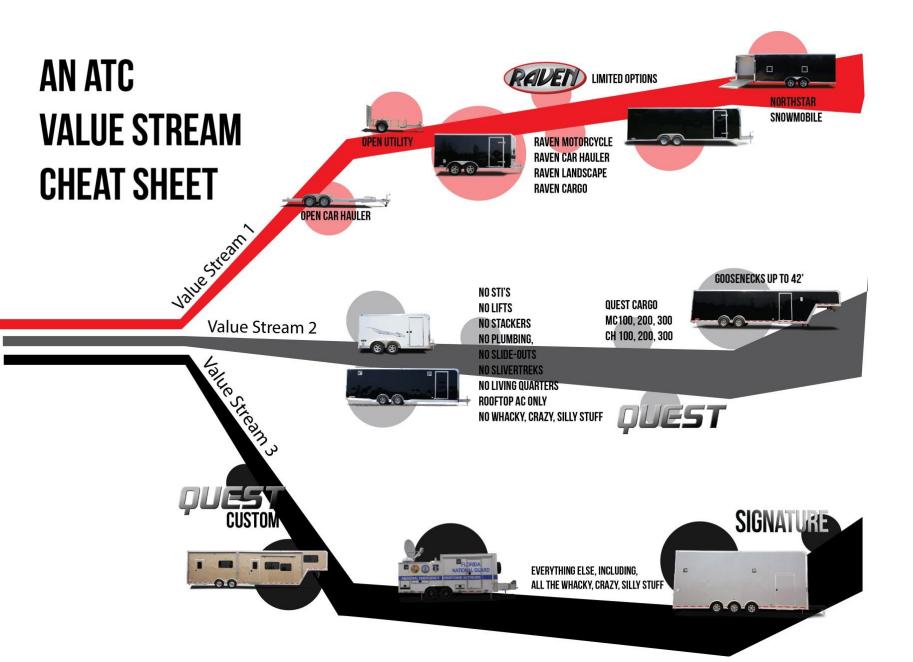


Line 2 (Midline)

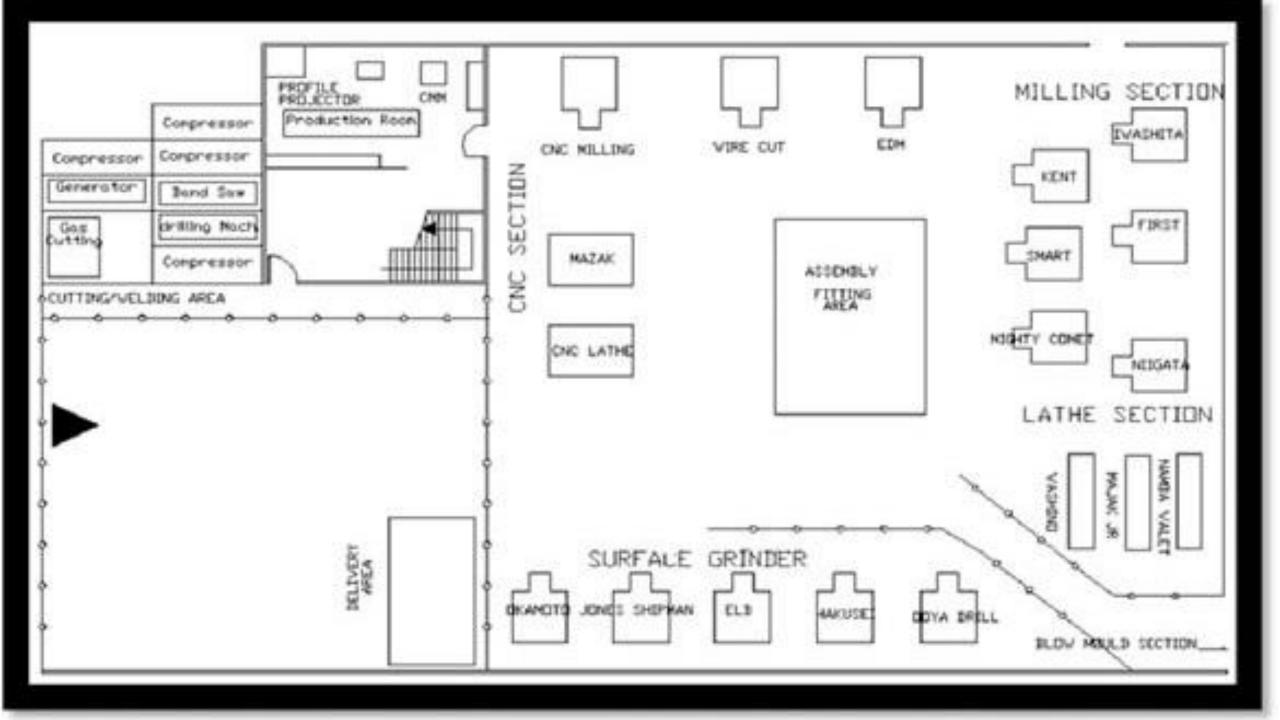


Line 3 (Custom/Large)

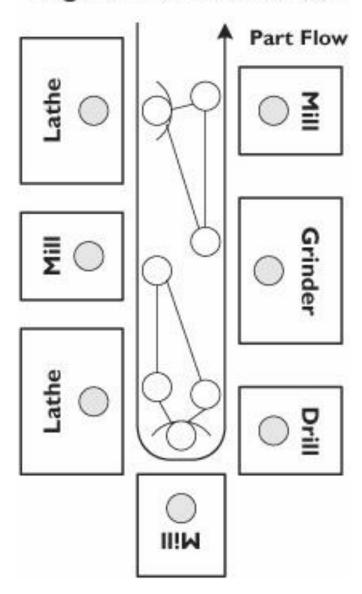


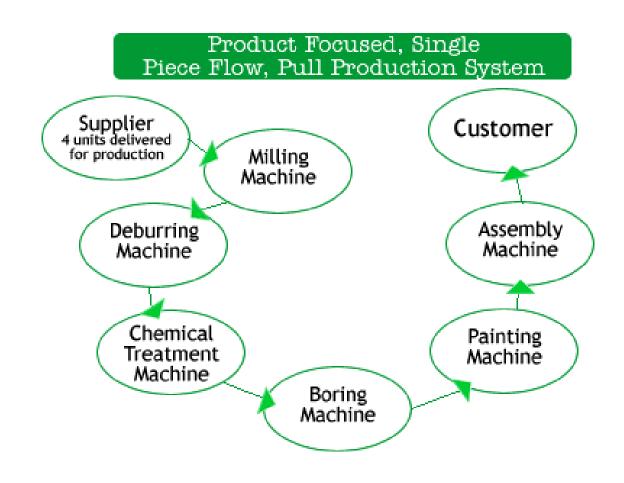


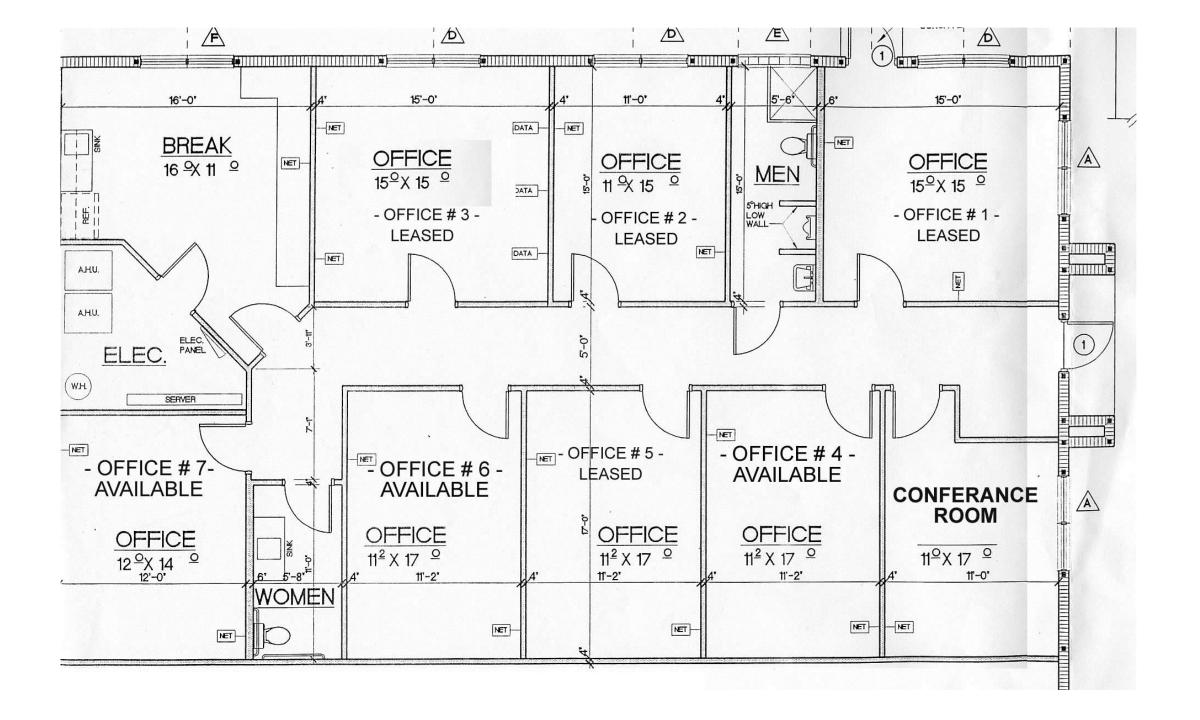
#### Value Streams

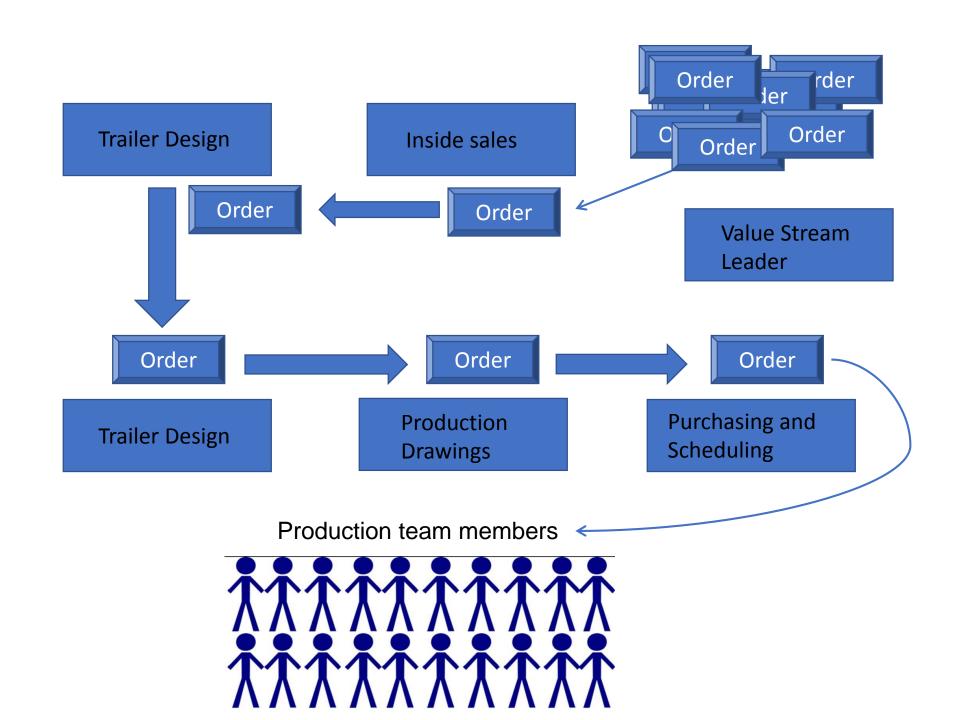


#### Organization and control



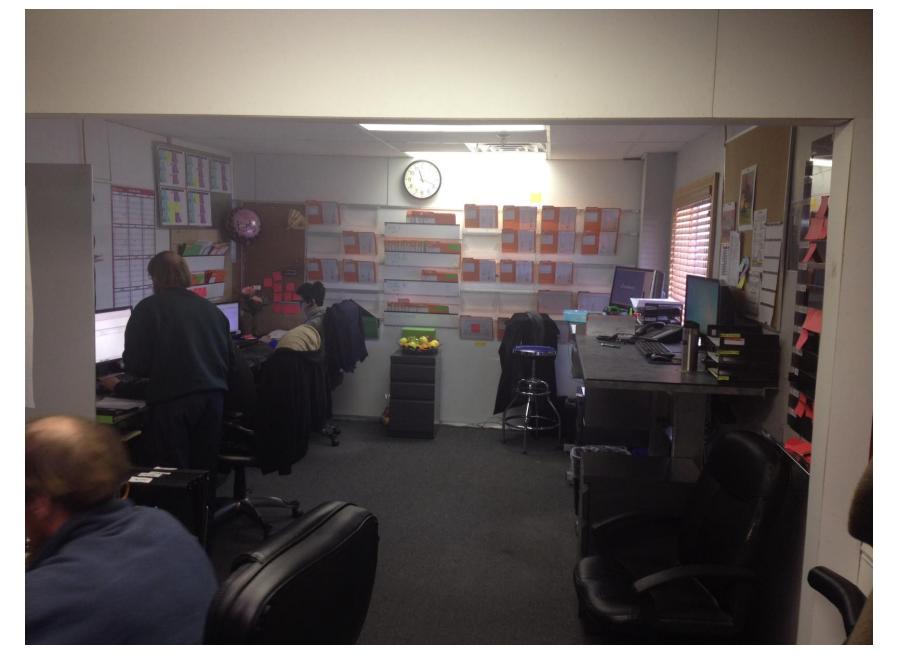








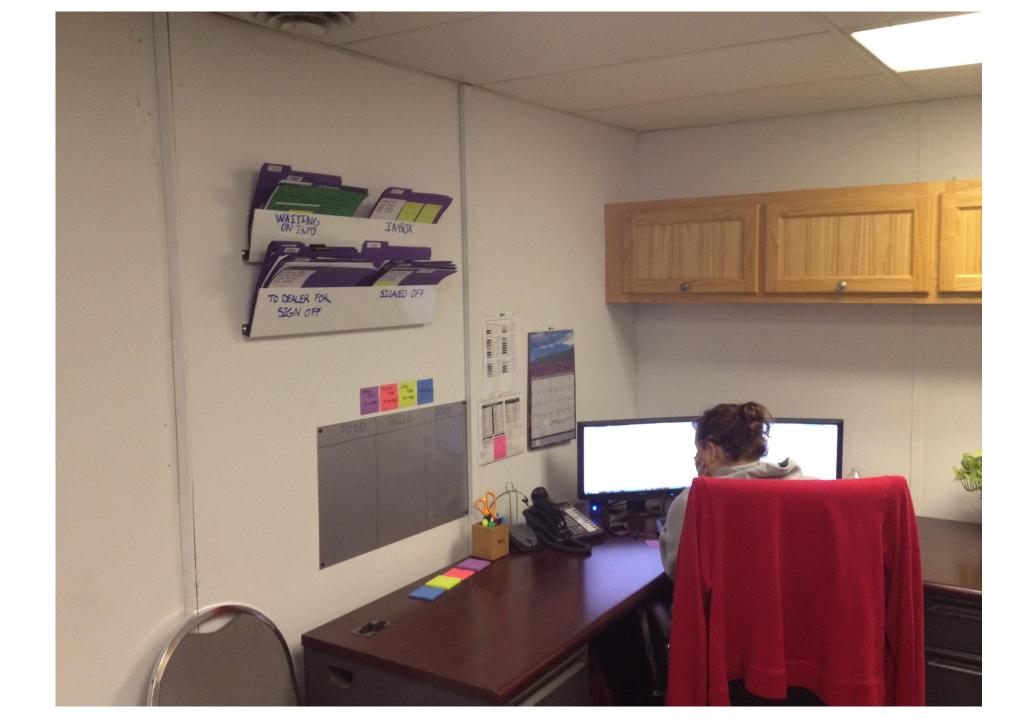
Value Stream 2

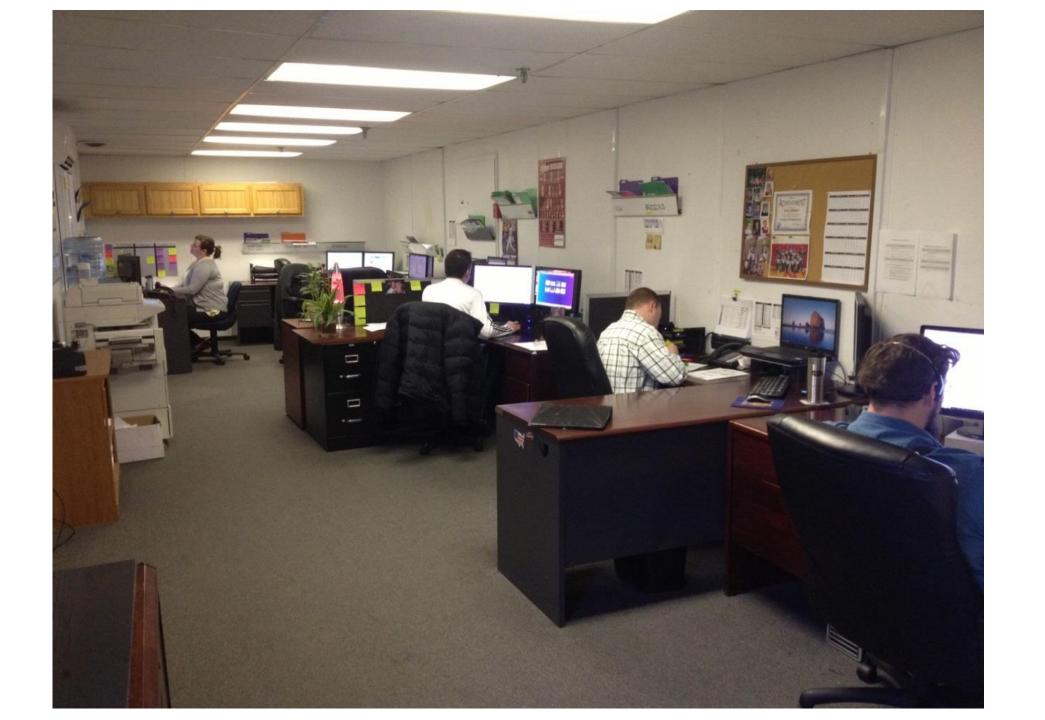


Value Stream 2 Team



Value Stream 3





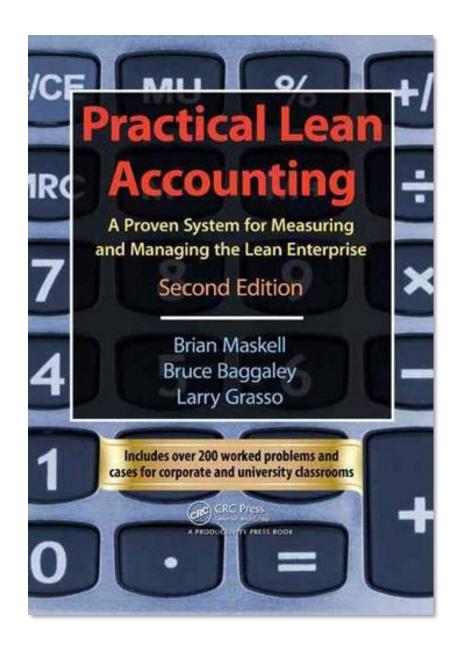
## Strive everyday to simplify the operation and make costs direct

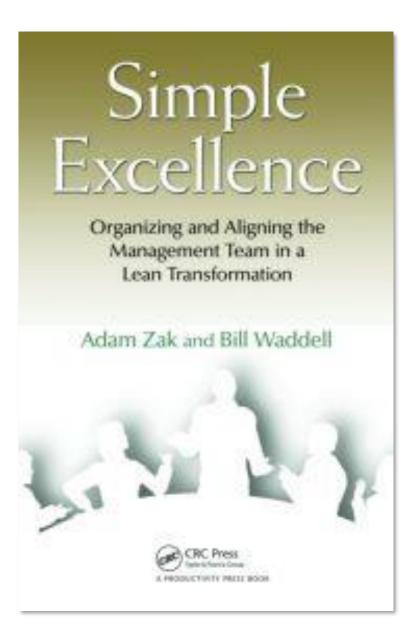
## Value stream management makes almost all costs direct

## Control the value stream Control the business

#### Lean turns waste into available capacity

Lean change eliminates waste. The waste becomes more capacity.





# PIVOTPOINT

Breakaway Thinking for Advancing Manufacturing

progressive